CLAIMS

1 - Use of an organic compound salt of gene al formula

A-XY

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(I)

wherein A means an organic residue, X means a charged group and Y means a counter-ion, as a reagent in an electrochemical reaction.

- 2 Use according to claim 1, wherein the group X is a cationic group.
- 3 Use according to claim 2, wherein the group X is NR₃⁺ and R is one or several organic residues.
- 4 Use according to anyone of claims 1 to 3, wherein the group Y is selected among Br, Cl, ClO₄, BF₄, PF₆, toluene-sulphonate (Tos) and benzenesulphonate (PhSO3).
 - 5 Use according to claim 4, wherein the group Y is a mixture consisting essentially of 90 to 99.5% by weight of at least one $\tilde{\mathbf{L}}$ on selected among ClO₄, BF₄, PF₆, Tos and PhSO3 and of from 0.5 to 10% by weight of Cl.
- 6 Use according to anyone of claims 1 to 5, wherein the organic compound salt corresponds to the formula

R1R2R3C-T-Q-XY

wherein

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R1R2R3C means a substituted carbon atom, capable of reacting in the electrochemical reaction,

T means an activating group for the electrochemical reaction and Q means a connecting group linking the activating group T and the charged group X.

- 7 Use according to claim 6, wherein the group T is selected among NR4,
 25 O and S wherein R4 means a hydrogen atom or an organic residue.
 - 8 Use according to claim 6 or 7 wherein the group Q is selected among a linear or branched alkylene or cyclo-alkene group, preferably containing from 1 to 12 carbon atoms, optionally substituted with a functional group and optionally

linked to the group T by a functional selected among –(C=O)– , –N–(C=O)–, – O–(C=O)–, –(S=O)–, –N–(S=O)–, –SO₂–, –N–SO₂–, –(C=S)– and –N–(C=S)–.

- 9 Use according to anyone of claims 6 to 8, wherein at least R3 is5 hydrogen.
 - 10 Use according to anyone of claims 1 to 9, wherein the organic compound salt comprises at least one stereogenic centre and is enantiomerically pure.
- 11 Use according to anyone of claims 6 to 10, wherein the organic compound salt corresponds to the formula

 R1R2R3C-NR4-Q-NR₃⁺ Y

 wherein the group Q is selected among a linear or branched alkylene group, preferably containing from 1 to 12 carbon atoms, optionally substituted with a functional group and linked to the group T by a functional selected among

 -(C=O)-, -N-(C=O)-, -O-(C=O)- and -SO₂-.
 - 12 Process for production of an organic compound comprising
 (a) a stage wherein a solution containing an organic compound salt in
 - (a) a stage wherein a solution containing an organic compound sait in conformity with anyone of claims 1 to 11 in a solvent is prepared
- (b) a stage wherein the solution is subjected to electrolysis in the presence of at
 least one co-reactant under conditions sufficient to form the product of
 reaction of the organic compound salt with the co-reactant.
 - 13 Process according to claim 12, wherein stage (b) is an electrooxidation.

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- 14 Process according to claim 12 or 13, wherein stage (b) is carried out 25 at a current density of from 0,1 to 50 A/dm².
 - 15 Process according to anyone of claims 12 to 14, wherein stage (b) is carried out at a temperature of from -50 to 100°C.
 - 16 Process according to anyone of claims 12 to 15, wherein the solvent consists essentially of co-reactif and is preferably selected among water, methanol, ethanol and acetic acid.

- 17 Process according to anyone of claims 12 to 16, wherein the organic compound salt is in conformity with claim 11 and the co-reactif is methanol.
- 18 Process according to anyone of claims 12 to 16, wherein the co-reactif is acetic acid.
- 5 19 Process according to anyone of claims 12 to 18, carried out in the substantial absence of conducting salt.
 - $20\,$ $\,$ Organic compound salt corresponding to the formula R1R2ZC-T-Q-X Y

wherein

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10 X is a charged group,

Y is a counter-ion,

Z is a group capable of being substituted,

R1 and R2 mean organic residues,

T means a group containing a hetero atom selected among N-R4, O and S, wherein R4 means a hydrogen atom or an organic residue, and

- Q means a connecting group linking the hetero atom and the charged group.
- 21 Organic compound salt according to Claim 20, wherein the group T is N-R4.
- 22 Organic compound salt according to Claim 20 or 21, wherein the group Q is selected among a linear or branched alkylene group or a cycloalkylene group, possibly substituted by a functional group, preferably containing from 1 to 12 carbon atoms and possibly linked to the group T by a functional group selected among –(C=O)–, –N–(C=O)–, –O–(C=O)–, –(S=O)–, –N–(S=O)–, –SO₂–, –N–SO₂–, –(C=S)– and –N–(C=S)–.
- 23 Organic compound salt according to Claim 22, wherein the group Q is linked to the group T by a functional group selected among -(C=O)-, -N-(C=O)-, -O-(C=O)-, -SO₂- and -N-SO₂-.
 - 24 Organic compound salt according to any one of Claims 20 to 23, wherein the group X is a cationic group.
- 30 25 Organic compound salt according to any one of Claims 20 to 24, wherein the group X is NR₃⁺ and R signifies organic residues.

- 26 Organic compound salt according to any one of Claims 20 to 25, wherein the group Y is selected among Br, Cl, ClO, BF₄, PF₆, Tos and PhSO3.
- 27 Organic compound salt according to any one of Claims 20 to 26, wherein the group Z is methoxy.

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- 28 Organic compound salt according to any one of Claims 20 to 27, containing at least one stereogenic centre.
- 29 Use of an organic compound salt according to any one of Claims 20 to 28 as starting material for a substitution reaction.